The Betfair ™ "Cash Out" Trading Method



"A simple trading system that doesn't take a Ph.D. in Maths to understand!" - Malcolm

The Betfair™ "Cash Out" Trading Method

Hi and thank you for purchasing my Betfair "Cash Out" trading method.

Ok so I am not the first to create a guide about trading and mine certainly is not the sexiest.

But you must agree some of those trading guides out there are so complex that they seem impossible to get your head around.

Trading on the exchanges has been about years and some people do make money from it...

...But as with anything it takes effort and many people who try to understand it give up before they have learned the skill.

That's why I wanted to create a trading method that was as easy as I could make to follow and not require a Ph.D. in maths to understand it.

I have been using this method on and off for years (even before the cash out button) and it has never let me down when I use it, as long as I stick to certain rules which I will explain in the guide.

The idea behind this method is to take small steps and keep profits to a minimum.

Even as small as 1% of your trade stake.

It doesn't matter what type of gambling you do...

..."Greed is the big killer".

People win a few points and then suddenly they get impatient for more and more and their stakes and risks get bigger compared to their bank and then it happens...

...They get the bad day and suddenly they have a big hole in their bank and they are totally in trouble.

The idea behind the Betfair Cash Out Method is that you don't get greedy at all.

You will only succeed at this method if you keep profit expectations per trade...LOW!

Yes, you can kick yourself after, that you could have made more if you had stuck it out longer but then you could have also lost more if the trade had gone the other way.

Keep it clear in your mind

"Small Trades add up over time".

The last thing I want to mention is letting things get over complicated.

Yes, if you really want to become a full time trader then by all means look into it but this method is all about keeping it as simple as possible.

Until next time.

Malcolm.

Money management.

If you read the intro you can see that the idea behind this method is to keep things as "risk free" as you can.

Of course, there is no such thing as "risk free" as soon as you put money into the market you are at risk of losing it.

Not just because of losing a trade but a whole host of other things like:

Internet going down
Betfair going down
Important phone call
Knock at the door.

You get the idea...

And I can tell you from experience these things happen.

That aside looking after your money when trading should be your one and main concern.

And the only way to do that is to have a clear understanding of "Stop Profit" and "Stop Loss".

In other words, when you are going to trade out.

I can't set these for you but I can tell you what I think from my own experience of trading using this method they should be.

- 1. Go for no more than about 2.5% of your stake for each trade.
- 2. Stop trading when you get around 5 to 10% profit for the day (Of course you won't stop...but it is a good suggestion!)
- 3. Trade out if your losses will mean you will lose more than 15% of your stake (There is some movement here and it will also depend on how much time you have before the official off)
- 4. Get out before the race goes in play (See section on in-play trading)
- 5. Only trade on one runner.

Once you have the rules in place the next thing to think about is your stake.

You could start this method with as little as £3.00 if you are going to use just the "Cash Out" button and the not the lay bet (see later).

I really suggest you start with the minimum bet size of £2. Even if you could afford more and are eager to get going.

I have only shown this with £2 bets because I don't want to be seen under the Gambling commission rules to be enticing you to back with bigger amounts.

But it will work just as well with any amount.

Although I can give you all the information to carry out this method...

...Until you actually try it live (and I am not telling you to do that) you won't have a real understanding of what's involved.

So, start small...

The way I do it is just increase my stake by some of my winnings.

So today you could start with £2.00 then if you win say 10p or 20p just add some of it to your stake tomorrow.

£2.05 could be your next stake.

You will have to think about how this effects your stop/loss.

The other way to do it is just do a week's trading with the same stake then see what you end up with at the end.

Then take a % of those winnings and add to your original stake to create a new stake.

I haven't really talked about this as a % of a bank but you could do it that way as well.

If we said you have a £100 Betfair bank

Use 2% as your stake and then just re adjust that 2% as your bank grows.

Whichever method you use make sure you leave some of the profit alone because as soon as you cover your stake with winning you are no longer betting with your money.

What is trading on the exchange?

Hmm how do I put that simply...

Well first of all you have to take a side.

You can back or lay first.

Whatever you do first you then have to do the opposite to trade.

So, if you "back" first you are hoping the "lay" price drops below the price of your back bet.

If you lay first you are then hoping the back price goes above your lay matched price.

An example let's say I backed Mr Snoozy below at 3.00



You're notice the lay price is at 3.05.

Until the lay price drops below 3.0 (2.98 or under) we can't make a profit.

And if instead we put a lay bet on MR Snoozy at 3.05 we would have to see the back price go up to at least 3.1 before we can make any profit.

There are different ways of trading as well.

You can weigh the trade so that you make all the profit depending on the outcome of the race.

This means you could make a profit but only if the runner actually wins the race but if it losses you don't win or lose anything.

But the most popular method is creating a green trade which is where you win a similar (not always exactly the same) amount if the runner wins or losers.

Betfair's "Cash Out" button allows you to "Green Up" automictically.



No need to buy specialist software or read loads of manuals on trading.

Just place a back bet wait for the prices to change then as soon as you are happy (or maybe not so happy) then click the "Cash Out" button.

Your Cash Out was successful

Picking your trades.

The beauty of trading on Betfair is that you can select any runner from 100's every day to trade on.

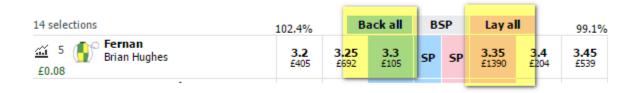
The reality is that you will want to select the runners you decide to trade on carefully.

This method is about backing first and then laying off after small movements and getting out if things do not go our way.

What you should know about Betfair

There are plenty of tutorials on the net about using Betfair so I don't want to go into the basics here but I do want to cover a few things should be clear on.

We are backing first this is the blue side.

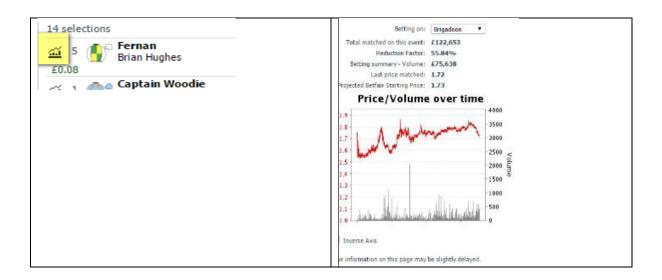


(To me they are "Blue" for back and "Pink" for lay)

We are only using races where you can "cash out".



We use the "Price/Volume over time" graph to help us determine if we should be on the runner or when to get on the runner.



The beauty of small trades is we don't need much of turn in our favour to make profit.

Betfair tick value.

Betfair prices move by what we call "Tick value" and the jump in that value increases as the price increases.

Here is the break down.

From 1.01 to 2.00 one tick is equal to 0.01.

From 2.02 to 3.00 one tick is equal to 0.02.

From 3.05 to 4.00 one tick is equal to 0.05.

From 4.1 to 6.0 one tick is equal to 0.1.

From 6.2 to 10.0 one tick is equal to 0.2.

From 10.5 to 20.0 one tick is equal to 0.5.

From 21 to 30 one tick is equal to 1.

From 32 to 50 one tick is equal to 2.

From 55 to 100 one tick is equal to 5.

From 110 to 1000 one tick is equal to 10.

This is why the "Betfair Cash Out" method prefers to stick with prices 4.0 or below because the tick value jumps are not so bad as they are when you get to higher prices.

If you are trading at 6 you can be at 7.00 within 5 ticks which won't help your stop/loss.

3.2 £405	3.25 £692	3.3 £105	SP	SP	3.35 £1390	3.4 £204	3.45 £539
3.85 £533	3.9 £172	3.95 £104	SP	SP	4 £318	4.1 £360	4.2 £324
5.9 £299	6 £708	6.2 £105	SP	SP	6.4 £68	6.6 £231	6.8 £100
12 £56	12.5 £46	13 £16	SP	SP	13.5 £2	14 £77	14.5 £52
12.5 £37	13 £32	13.5 £18	SP	SP	14 £16	14.5 £43	15 £224
19.5 £55	20 £51	21 £14	SP	SP	23 £36	24 £47	25 £47
34 £7	38 £14	40 £18	SP	SP	44 £4	46 £15	48 £9
48 £6	50 £10	55 £14	SP	SP	60 £11	65 £18	70 £18
50 £6	55 £20	60 £7	SP	SP	70 £21	75 £10	80 £13

You can see from the screen shot how the jump in tick values jump as the prices go up where the prices at 3.3 are going up or down by 0.05 and at 60/70 this by 5.00

That's all you really need to know the main tutorial and videos are about how to find the selections.

In-play?

I really think until you get experienced you should avoid in-play betting.

And avoid it totally if it is a short race especially under 1 mile.

I have had some successful trades (or saves) in-play but I suspect that at the moment I haven't quite covered my losses from ones that have gone wrong.

The problem is when you go in-play in can go bad so quickly that you won't know what hit you.

The real issue with in-play is judging when to cut your losses and get out because prices can be so volatile.

I have accidently gone in-play a couple of times when I wasn't keeping an eye on the time and immediately traded out for small losses but again that was more luck than judgement.

Unless you have a live TV stream or you are actually at the race then you are going to behind the action anyway and it's judging how long you have before the race is finished.

I know some people do trade before and in-play on specific runners but this is not what this system is about...

...But I thought I better mention it to you because you will probably be wondering.

Automation?

I suppose I am the automation king so it stands to reason you would ask me about it.

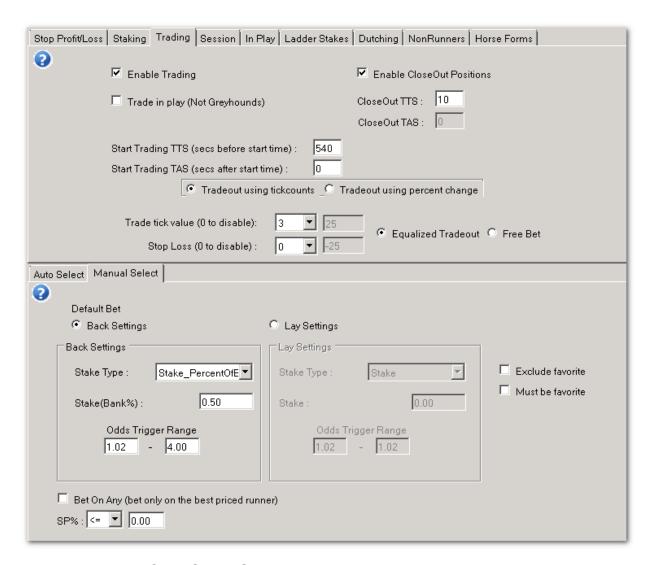
Actually GHBot is more than capable of trading out this way and in-fact since deciding to reveal this method we have been playing around with settings...

...And do you want to know what we have been finding?

Well interestingly if you keep the price to a maximum of 4.0, just go for 3 ticks and trade out before in-play.

It seems to be working.

Here are our settings.



I may change the CloseOut TTS to 5 or even 1 second yet. The seconds I think should actually be 600 but it doesn't seem to be hurting.

Here is a screen shot from one day of trading.

I actually did better myself on the day but the bot made it far easier.

How we do it.

Rules of engagement.

1. Runners.

I like to select strong favourites because:

- A. They are more likely easier to trade.
- B. They will tend to hold their price so we won't have big swings causing us to have to trade out at a big loss.
- C. If we do lose our internet or something at least we are on a selection that could win.

Rules for runners.

- 1. 1st to 3rd last time out
- 2. Favourite using PR Ratings 6am price or using the normal "betting forecast" should be ok
- 3. Had at least 3 runs.

You may in time add your own rules but those are mine at the moment.

People know that horses that have come 1st to 3rd LTO have a good statistical chance of winning so even if the market starts to favour another it could still be seen as a contender.

It just seems to work!

Let's do it.

A. Once we have our runners then we can decide when to start monitoring prices.

I suggest 10 minutes before the off.

You can actually do it when you like but I prefer this time because at least we can get an idea where the price is.

B. Because we are looking at strong to strongest favourites we don't want to back a runner over a price of 4.0

I always find the higher the odds the quicker you can get into trouble because a few ticks can lead you into a whole lot of pain!

I actually prefer them to be 3.00 or less if I am honest with the lowest price being about 1.6.

You have to have some room to trade.

C. As I have got more into trading this method the more I have used the graphs as a guide to let me know what to do.

Sometimes (as shown in one of the videos) I may go in early if the graph is showing a downward trend.

They won't always help you but they can be a guide to what has been happening in the market especially with the runner you are interested in.

Often it can be very clear where the price looks to be heading in this case down.



I tend to get on these quickly hoping to just get a few ticks while the price is still dropping. If it turns don't panic, you should still have around 9 minutes before you have to worry

Other times you may see the prices sort of going up and down



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The one above is a tricky one...Because you have to ask how far will it drop before levelling out and may going up again?

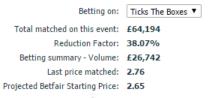
In this case the price has been lower so there is no reason why it could not still drop further.

Also even if you get it just as it is turning there is a good chance it will come back down again.

This one has been climbing and how now stopped and is not doing much at all. I would wait for a sign it is going to drop which is when it goes below its current position.



This next one is on the climb I am going to wait to see if it turns which it is more than likely to do because it has been gaining support all day.



Price/Volume over time



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This one is looking I

Betting on: Ticks The Boxes ▼

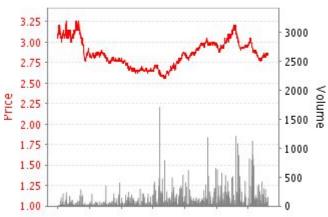
Total matched on this event: £179,679

Reduction Factor: 38.07%

Betting summary - Volume: £69,332

Last price matched: 2.84
Projected Betfair Starting Price: 2.95

Price/Volume over time



Inverse Axis

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You will quickly learn to read graphs for exactly what they are...

...To give you an idea what the market is doing at that moment.

It also gives you some idea where it has been which at least gives you some indication of where it could go again.

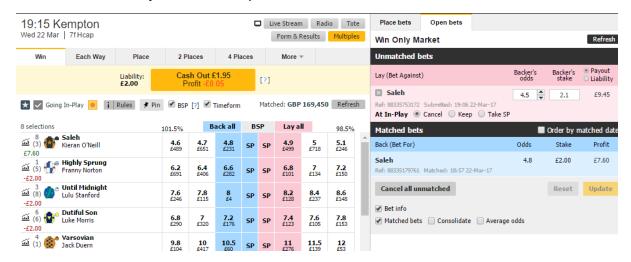
I often check PR Ratings to find out the prices at certain times during the day as well to see if I can judge where the market may be heading.

But I never try to over complicate it.

Otherwise it isn't fun!.

Here are some of my trades not all following the rules!

This one I broke my own rule on price with this one

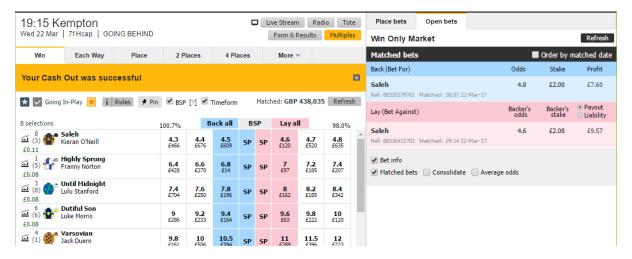


It's 6 am, 11am and 1pm price were all around 4.3 so I just felt it had a chance of going back but it turned against me.



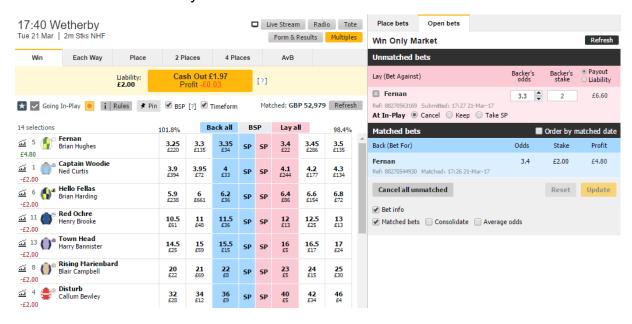
Mainly because Highly Sprung was getting popular...I wondered if the market would still worry at the last few minutes...

...And they did!

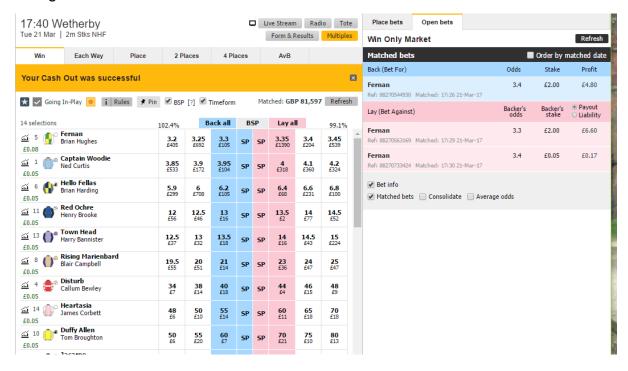


The beauty of this method is that it only takes 2 or 3 ticks sometimes to allow us to make a profit.

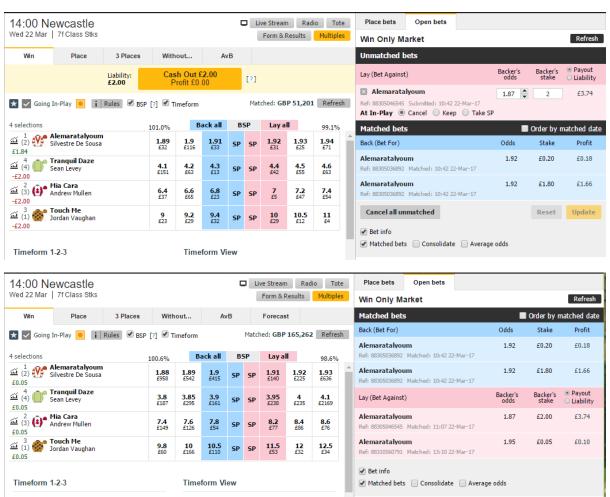
Here are trades to show you...



Straight forward trade for this one.

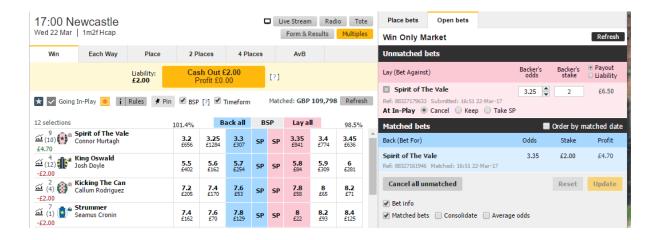


Another straight forward trade.

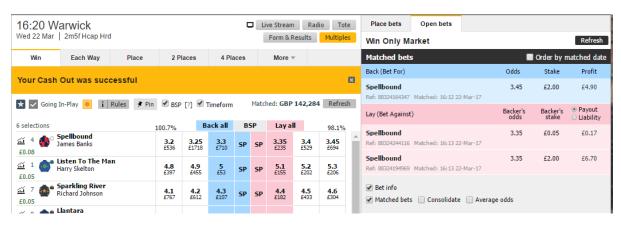


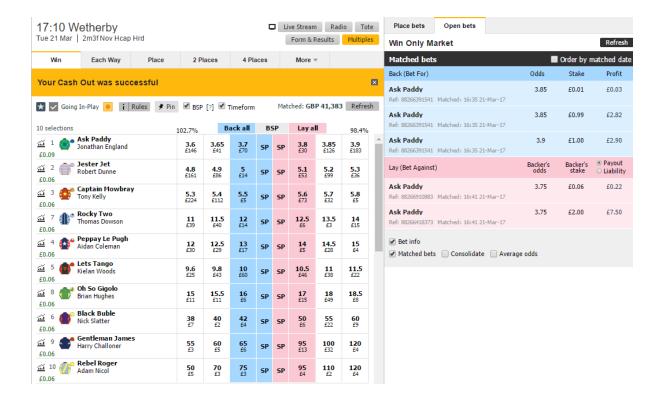
And another



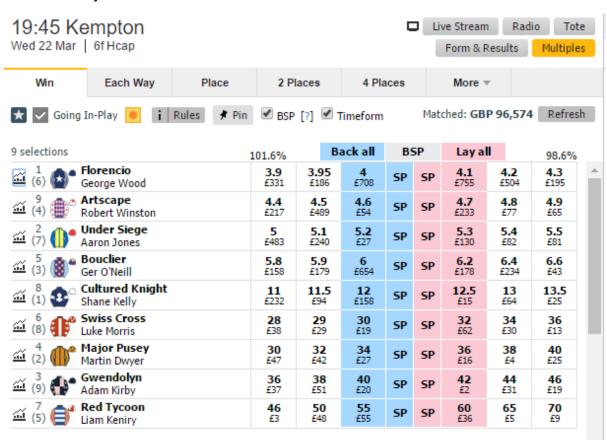


And another.

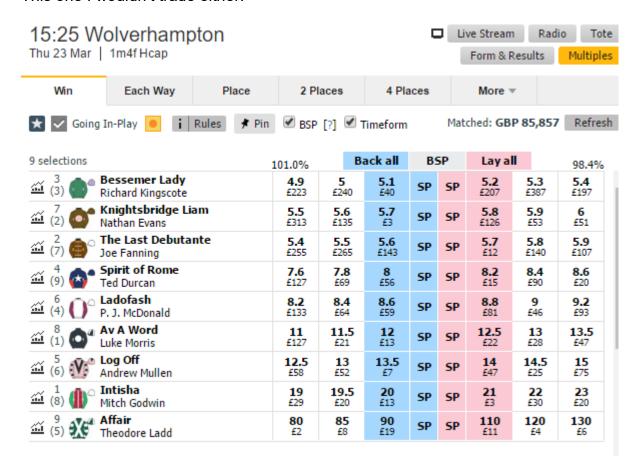




This is one I just wouldn't trade on...



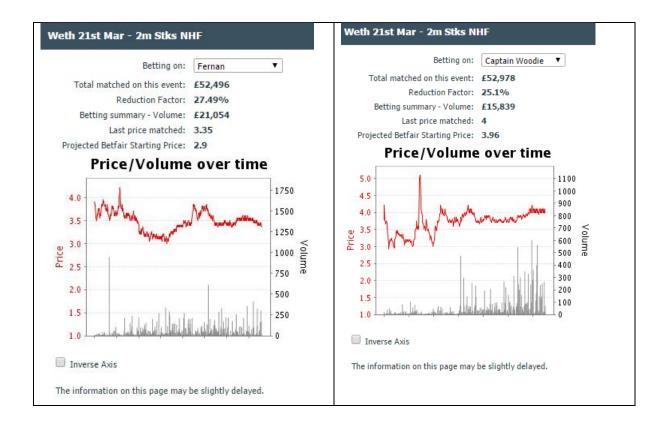
This one I wouldn't trade either.



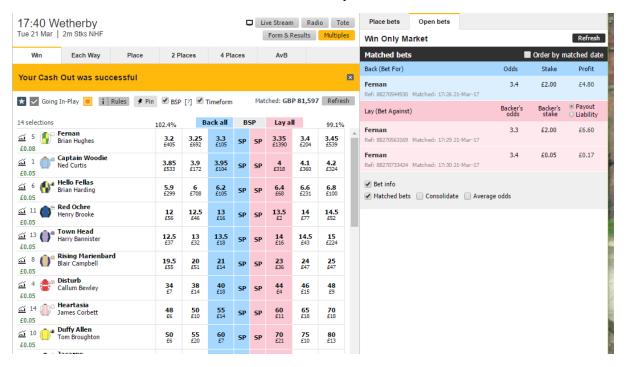
This next trade was not actually a selection from my normal procedure but the first graph looked like it was heading in the right direction.

So, I put a bet in to show you because I liked the look of graph heading down again for Fernan

As you can see the graph was showing that the price was just dropping but the second place Captain Woodie was steady.



A few seconds later I cashed out for 2.5% of my stake.



Just goes to show if you are willing to look at small trades you can almost do it on any favourite within reason.

The Betfair Cash Out Method is all about trying to get into the market and out again as soon as possible with a trade of about 2.5% of your stake.

Just take your stake and multiply it by 2.5 and then click the % button and it will give you how much you are trying to make.

I saw this Graph



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And I was wondering if were about to see a drop again...

It looked to me like the price had hit a peak and the market was deciding where to go...I felt it was worth the chance that it would go down.

My reasoning was at this time the other runners were still quite a distance away price wise and so there could be more support for Man of Steel.

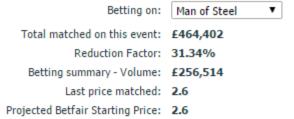


I felt Triangular was going to be the biggest threat.

But even though he did drop so



Newb 24th Mar - 2m7f Chs





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There will be a number of videos to go along with this course so I hope you enjoy them.

Thanks again.

Inverse Axis

Malcolm